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Message Text

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DRAFTED BY:MARC M GOLOVEN
APPROVED BY:EB/IFD/ODF:FHTHOMAS
XMB:STEPHEN H GOODMAN
XMB: STEPHAN M MINIKES
EUR/WE:EJ BEIGEL
---------- 093056
R 131601Z SEP 76
FM SECSTATE WASHDC
TO AMEMBASSY ROME

UNCLAS STATE 225819

E.O. 11652: N/A

TAGS: EFIN, IT

SUBJECT: EXPORT FINANCING

EXIMBANK REQUESTS YOUR ASSITANCE IN ARRANGING MEETINGS AND
HOTEL ACCOMODATIONS FOR VISIT BY BANK OFFICIALS, MARC M. GOLOVEN
AND DAVID M. CHENEY, PROPOSED PURPOSE OF VISIT IS TO EXCHANGE
INFORMATION AND OPERATING DATA WITH EXPORT CREDIT AND INSURANCE AGENC
Y
REPRESENTATIVES AND OTHERS REGARDING DEVELOPMENTS IN ITALIAN EXPORT
CREDIT AND INSURANCE PROGRAMS AND TO REVIEW IMPLEMENTATION OF THE
RECENT DECLARATIONS OF EXPORT CREDIT PRACTICES. VISITORS WILL WANT
TO DISCUSS: DISTRIBUTION OF GOVERNMENT-SUPPORTED EXPORT CREDITS BY
INTEREST RATE, MATURITY, AND MARKET CATEGORY; FORECASTS OF ACTIVITY
FOR CALANDAR YEAR 1976 AND BEYOND; EXPERIENCE WITH SPEICAL EXPORT
INCENTIVE PROGRAMS; PREFERENTIAL LINES OF CREDIT TO THE EASTERN
COUNTRIES; AND WHAT CAN BE DONE TO IMPROVE QUALITY AND TIMELINESS OF
INFORMATION EXCHANGES.

MESSRS. CHENEY AND GOLOVEN WILL ARRIVE ROME SEPTEMBER 20 FROM
WASHINGTON D.C., ON TWA FLIGHT 890. THEY WILL VISIT EMBASSY ON THE
AFTERNOON OF SEPTEMBER 21 AND WISH TO START MEETINGS ON THE MORNING O
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SEPTEMBER 22. THEY WILL DEPART ROME ON THE EVENING OF SEPTEMBER 23 ON ALITALIA FLIGHT 420 TO FRANKFURT, GERMANY. PLEASE ARRANGE TWO SINGLES, WITH BATH, AT THE HOTEL MAJESTIC OR OTHER SUITABLE HOTEL FOR THE EVENINGS OF SEPTEMBER 20-22.

ALSO, PLEASE ARRANGE SCHEDULE OF CALLS. MESSRS. CHENEY AND GOLOVEN WOULD LIKE TO SPEND A FULL DAY, PREFERABLY SEPTEMBER 22, AT MEDIOCREDITO CENTRALE (INCLUDING, IF POSSIBLE, A MEETING WITH ROBERTO RUBERTI) AND INA (INCLUDING, IF POSSIBLE, A MEETING WITH DR. PETRELLA). VISITORS WOULD ALSO LIKE TO MEET WITH APPROPRIATE OFFICIALS AT IMI (INCLUDING, IF POSSIBLE, DR. MARIO BISSI), THE TREASURY, COMMERCE, AND FOREIGN TRADE MINISTRIES AND WITH U.S. TREASURY REPRESENTATIVE AND OTHER EMBASSY OFFICERS AS DESIRABLE. ASIDE FROM SESSIONS AT MEDIOCREDITO AND INA, EMBASSY CAN ARRANGE INDIVIDUAL SCHEDULES FOR MESSRS. CHENEY AND GOLOVEN.

TRAVELERS WILL MAKE OWN AIRPORT ARRANGEMENTS. PLEASE ADVISE MR. GOLOVEN DIRECTLY OF CONFIRMED HOTEL RESERVATIONS. APPRECIATE EMBASSY ASSISTANCE.

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